Note: This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

February 13, 2024

## Consolidated Financial Results for the Nine Months Ended December 31,2023 (Under Japanese GAAP)

Company name: Traders Holdings Co., Ltd.

Listing: Tokyo Stock Exchange (Standard Market)

Securities code: 8704

URL: https://www.tradershd.com/

Representative: Takayuki Kanamaru, Chairman and President Inquiries: Masayuki Niizuma, Executive Managing Director

Telephone: +81-3-6736-9850

Scheduled date to file quarterly securities report: February 13,2024

Preparation of supplementary material on quarterly financial results: None Holding of quarterly financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

# 1. Consolidated financial results for the Nine Months ended December 31,2023 (from April 1,2023 to December 31,2023)

## (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Operati Reven	C	Net opera revenu	U	Operating	Operating profit		Ordinary profit		able to arent
Nine Months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
December 31,2023	7,830	16.2	7,688	18.0	3,768	37.6	3,753	37.5	2,878	29.7
December 31,.2022	6,736	34.3	6,516	35.0	2,738	60.6	2,730	60.4	2,219	29.2

Note: Comprehensive income For the Nine Months ended December 31,2023: 2,889 Millions of yen [ 29.8%]

For the Nine Months ended December 31,2022: 2,225 Millions of yen [ 28.9%]

	Basic earnings per share	Diluted earnings per share
Nine Months ended	Yen	Yen
December 31,2023	100.74	-
December 31,2022	76.43	-

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
December 31,2023	106,135	13,632	12.8	487.48
March 31,2023	88,317	11,975	13.6	416.91

Reference Equity: As of December 31,2023: 13,600 Millions of yen
As of March 31,2023: 11,975 Millions of yen

### 2. Cash dividends

	Annual dividends per share							
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen			
Fiscal year ended March 31,2023	-	0.00	-	17.00	17.00			
Fiscal year ending March 31,2024	-	8.00	-					
Fiscal year ending March 31,2024 (Forecast)			•	-	-			

Note: Revisions to the forecast of cash dividends most recently announced: None

The year-end dividend forecast for the fiscal year ending March 31,2024 yet been determined at this point.

## 3. Financial Forecasts for the Fiscal Year Ending March 31,2024 (from April 1,2023 to March 31,2024)

(Percentages indicate year-on-year changes.)

	Operating Revenue		Operating pr	ofit	Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	10,100	9.8	4,000	6.9	4,000	7.2	3,000	(6.8)	105.62

Note: Revisions to financial forecasts disclosed most recently: None

#### \* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (4) Number of issued shares (common shares)
  - (i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31,2023	29,538,647 shares
As of March 31,2023	29,538,647 shares

(ii) Number of treasury shares at the end of the period

As of December 31,2023	1,639,604 shares
As of March 31,2023	815,364 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine Months ended December 31,2023	28,570,671 shares
Nine Months ended December 31,2022	29,034,701 shares

- \* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.
- \* Proper use of earnings forecasts, and other special matters

  Forecasts and other forward-looking statements in this document are based on information currently available to
  the Company and certain assumptions deemed to be reasonable. Actual results may differ significantly from the
  forecasts due to various factors.
- \* This document is an English translation of a Japanese announcement made on the date above. Although the we intended to faithfully translate the Japanese document into English, the accuracy and this English translation is not guaranteed and thus you are encouraged to refer to the original Japanese document.

# **Quarterly Consolidated Financial Statements**

# i. Quarterly Consolidated Balance Sheets

		(Millions of yen)
	Previous fiscal year (As of March 31, 2023)	Current quarter (As of December 31, 2023)
Assets		
Current assets		
Cash and deposits	5,235	7,527
Work in process	6	2
Segregated deposits	72,646	87,466
Segregated deposits for customers	72,634	87,452
Other segregated deposits	12	14
Trading products	543	4
Short-term guarantee deposits	7,119	8,610
Margin deposits for foreign exchanges	6,762	8,242
Margin deposits for crypto assets	352	362
Margin deposits for other assets	5	5
Other	779	696
Allowance for doubtful accounts	(10)	(0)
Total current assets	86,320	104,307
Non-current assets		
Property, plant and equipment	285	273
Buildings	213	218
Accumulated depreciation	(6)	(39)
Buildings, net	207	179
Tools, furniture and fixtures	132	164
Accumulated depreciation	(54)	(70)
Tools, furniture and fixtures, net	78	93
Intangible assets	638	685
Software	609	684
Other	29	1
Investments and other assets	1,072	869
Investment securities	-,	80
Long-term advance paid	173	169
Long-term deposits	172	-
Deferred tax assets	543	348
Other	356	440
Allowance for doubtful accounts	(173)	(169)
Total non-current assets	1,997	1,828
Total assets	88,317	106,135

	Previous fiscal year (As of March 31, 2023)	Current quarter (As of December 31, 2023)
Liabilities		
Current liabilities		
Trading products	208	1,927
Deposits received	20	42
Guarantee deposits received	73,083	87,230
Margin deposits received for foreign exchanges	72,949	87,110
Margin deposits received for crypto assets	134	119
Short-term borrowings	860	1,206
Current portion of long-term borrowings	72	102
Current portion of bonds payable	100	600
Income taxes payable	288	384
Provision for bonuses	181	-
Other	411	510
Total current liabilities	75,226	92,004
Non-current liabilities		
Bonds payable	600	-
Long-term borrowings	463	429
Provision for retirement benefits for directors (and other officers)	16	29
Retirement benefit liability	36	40
Other	0	0
Total non-current liabilities	1,115	498
Total liabilities	76,342	92,503
Net assets		
Shareholders' equity		
Share capital	1,564	1,564
Capital surplus	901	961
Retained earnings	9,768	11,930
Treasury shares	(310)	(920)
Total shareholders' equity	11,922	13,536
Accumulated other comprehensive income		
Foreign currency translation adjustment	52	63
Total accumulated other comprehensive income	52	63
Share acquisition rights	-	31
Non-controlling interests	-	0
Total net assets	11,975	13,632
Total liabilities and net assets	88,317	106,135

# ii. Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income (for the Nine Months)

(Millions of yen)

		(Millions of yen)
	Nine Months ended December 31, 2022	Nine Months ended December 31, 2023
Operating revenue		
Commission received	70	62
Net trading income	6,388	7,579
Financial revenue	0	1
Other sales	270	187
Other	5	
Total operating revenue	6,736	7,830
Financial expenses	40	40
Cost of sales	179	101
Net operating revenue	6,516	7,688
Selling, general and administrative expenses		
Trading related expenses	1,755	1,353
Personnel expenses	1,292	1,533
Real estate expenses	405	526
Office expenses	55	59
Depreciation	176	242
Taxes and dues	62	84
Other	29	120
Total selling, general and administrative expenses	3,778	3,920
Operating profit	2,738	3,768
Non-operating income		
Interest and dividend income	1	2
Subsidy income	7	2
Other	2	0
Total non-operating income	11	5
Non-operating expenses		
Interest expenses	10	10
Foreign exchange losses	4	6
Other	4	2
Total non-operating expenses	19	20
Ordinary profit	2,730	3,753
Extraordinary income	,	,
Gain on sale of investment securities	14	_
Reversal of provision for bonuses	-	3
Total extraordinary income	14	3
Extraordinary losses		
Loss on retirement of non-current assets	_	6
Impairment losses	_	6
Provision for loss on business liquidation	61	-
Head office relocation expenses	8	18
Total extraordinary losses	69	32
Profit before income taxes	2,674	3,724
Income taxes - current	455	651
Income taxes - deferred	433	194
	455	
Total income taxes	455	846
Profit	2,219	2,877
Loss attributable to non-controlling interests		(0)
Profit attributable to owners of parent	2,219	2,878

# **Quarterly Consolidated Statements of Comprehensive Income (for the Nine Months)**

(Millions of yen)

		(Hillions of Jen)
	Nine Months ended December 31, 2022	Nine Months ended December 31, 2023
Profit	2,219	2,877
Other comprehensive income		
Foreign currency translation adjustment	6	11
Total other comprehensive income	6	11
Comprehensive income	2,225	2,889
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,225	2,889
Comprehensive income attributable to non-controlling interests	0	(0)